

CARGO CUSTOMER EMPANELMENT CRITERIA/CHECKLIST

COMPANY NAME

1 Covering Letter of request	Yes/No
1. Covering Letter of request.	
2. Certificate of Incorporation / Registration by the Registrar of Companies or Equivalent Authority	
3. CA letter confirming the Share Holding/Ownership of the agency	
4. ID Proof of all directors (Passport/Driving License/UID Card)	
5. PAN Number of the agency (certified copy of the Same to be enclosed)	
6. ITR (Last Two years)	
7. IATA Accreditation Certificate (Current)	
8. Authorised Signatory Details	
9. Bank Details & Cancelled Cheque	
10. Valid Company Address & Contacts Details (Telephone/Electricity Bill/Lease Agreement for Rented Premises)	
11. Visit to Office Premises by IGAT Staff.	
12. Dangerous Goods Certified Staff.	
13. Financial Bank Statement for last 12 Months	
14. Breakdown of Sales figures on the Airline for The past 12 months.	
15. AWB Stock on other Carriers	
16. Tonnage/Revenue Commitment	

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Remarks (Exceptions/Justifications)	
Proposed By:	-
Approved by Product Head:	
Verified By Finance:	-
Notes:	

- It is mandatory for the qualifying customer to meet a minimum of 13 out of the 16 criteria.
- Parameters No's:1,2,4,5,6,7,8,9,10,12,14,15 & 16 are compulsory criteria for a customer to qualify.
- In case of any deviations in terms of waiver of criteria for a customer. The proposer and approver are required to give necessary justification under remarks.